

# Radon and Realtors

## Protect yourself and your clients by understanding radon and the real estate transaction

In this class you'll learn just enough about nuclear physics to respond when your client asks "What is radon," and you will be able to communicate the health risks. You'll know how to make sure their homes are properly tested and to interpret the test results. You'll understand why and how radon enters a home, and how to hire a contractor to remove it. We'll also give you the best language to use to address radon in the purchase agreement and addendums. Handouts will include radon maps, risk charts, EPA handouts and the EPA's guidelines for radon testing.

### What we'll cover

- What radon is
- EPA risk charts
- Types of radon tests
- Pros and cons of different tests
- How and where to test
- How radon enters a home
- Types of mitigation techniques
- Pros and cons of different techniques
- Costs of different techniques
- How to hire a mitigation contractor
- Radon in the new Minnesota Building Code
- Addressing testing in the purchase agreement
- Addressing mitigation in the purchase agreement

### Who should attend?

Everyone who gives advice about radon in real estate sales

### Approved for one hour continuing education

**To be presented at:**

**Date:**

**Time:**

***Presented by:** Randy Weestrand, President of Radon Removal Inc. Randy has been in the radon mitigation business since 1988, and has been offering training seminars to inspectors, Realtors, builders, architects and public health officials since 1989.*